



# Arizona School District saves \$35,000 annually achieves over 99% e-Pay with rapid! PayCard

## Case Study: Educational Institution



Scottsdale *Unified*  
SCHOOL DISTRICT

*"We thought conversion would be a big deal, but it really wasn't. We had all the usual questions and apprehensions, but our rep was very upfront with us, and the materials were self-explanatory and clear cut. We didn't have to waste time pondering how it all worked. It really was that simple."*

Peter Schuyler  
Director of Payroll  
Services for Scottsdale  
Unified School District

Simple. Smart. Secure.



### Overview

With more than 4,800 employees, the budget-conscious Scottsdale Unified School District wanted a payment method as reliable as paper checks but far more efficient. The solution needed to save schools money without lots of upfront costs. The Scottsdale Unified School District is the fourth largest school district in Arizona, with 33 schools serving about 26,000 students. Approximately 4,800 people are employed by the district, including about 1,700 teachers.

### The Problem

For a school district as large as Scottsdale's, paper checks aren't just nuisance - they drain resources from already-tight budgets. With roughly 12,000-13,000 paychecks mailed out every year, SUSD's annual payroll costs totaled in the tens of thousands of dollars. What's more, about 10% of these checks were lost in the mail every year; Peter Schuyler, SUSD's Director of Payroll Services, estimates that about 300-400 checks needed to be replaced, diverting a total of 150-200 hours per year.

In July 2011, Arizona Governor Jan Brewer lifted restrictions that had previously prevented school districts from mandating electronic pay. Recognizing the potential time and cost savings e-pay could offer, the SUSD board voted to make their school district the first in Arizona to switch entirely to e-pay.

### The Goal

SUSD needed an e-pay solution that was flexible, inexpensive, and above all reliable. "In particular, our hourly and non-banked employees needed to know that they'd be paid without interruption," says Schuyler.

For more information, contact:  
888.828.2270 | Sales@rapidpaycard.com

## **rapid! PayCard offers:**

### **Convenience:**

*No more handing out paper checks each pay period*

### **Flexibility:**

*Employees can access funds anywhere, anytime*

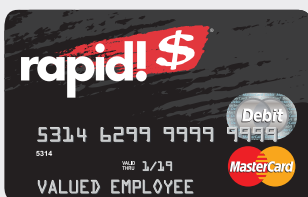
### **Efficiency:**

*Smoother payday returns focus to serving customers*

### **Productivity:**

*Customer experience is improved, less time spent on payroll distribution*

**Simple. Smart. Secure.**



For Schuyler, this meant:

- Employees could access their paychecks anywhere, even on vacation
- Non-banked employees had a convenient pay option with no added cost
- No more paper checks lost in the mail
- Reduced overall payroll and printing costs

## **E-Pay Made Painless**

SUSD evaluated many providers, but only rapid! PayCard made switching to e-pay “as easy and painless as possible”, says Schuyler. From start to finish, SUSD’s paperless conversion took only 45 days – much less than what Schuyler had initially allotted. Total on-site hands-on time was less than a day.

For Schuyler, what ultimately made the difference between rapid! PayCard and other vendors he evaluated was the level of service provided. “We had all the usual questions and apprehensions, but our rep was very upfront with us,” says Schuyler. “The service has been amazing. The rapid! team makes setup unbelievably simple, and the custom training materials are effective. The staff could not have been nicer.”

Of 4,800 employees, 489 opted for PayCards, the rest for other e-payment options. The number of checks issued each pay cycle has dropped from 500 to 40.

## **Solution At Work**

SUSD’s new e-pay program roll-out was timed to start with their new fiscal year in July. Schulyer estimates the number of checks issued dropped from 12-13,000 to just 300, saving the school district nearly \$35,000.

For Schuyler, the benefits of partnering with rapid! PayCard have been clear:

- Achieved over 99% e-pay enrollment
- Reduced printing by more than 11,000 checks
- Saved \$35,000 annually
- Improved payroll efficiency
- Provided a new employee benefit

“It’s been a win-win situation for us as well as our employees,” says Schulyer. “They get free and clear access to their pay, and we no longer have to deal with lost checks or changes of address.”

For the budget-conscious, e-pay solutions can lower costs without sacrificing reliability. rapid! PayCard takes care of the hard work for you, so you can take the paper out of payday.

